

## Here's what you could save with Countrywide Legacy

A typical scenario in a Wills and Probate department would be that Mr & Mrs Smith wish to make Wills and Lasting Powers of Attorney:

Task	Standard Solicitors Firm	Countrywide Legacy Software
	Units	Units
Taking Instructions from the client	10	10
Dictating Instructions to Secretary	3	3
Preparing Terms of Business	3	0 (Automatic)
Preparing the Wills and Trusts (inputting)	10	4 (Automatic)
Preparing the Lasting Powers of Attorney	15	1 (Automatic)
Dictating further instructions to Secretary	2	0
Sending draft documents to the client	2	0
Meeting with the client to execute the documents	10	10
	<b>55 Units</b>	<b>28 Units</b>
Based on charging £150 per hour	<b>£825.00</b>	<b>£420.00</b>

## Easy to use

Our customers tell us that Countrywide Legacy is incredibly easy to use and is the ideal fit for a busy private client practice. Our software provides the structure and framework which allows you to work more effectively whilst also improving the service delivered to clients. As we know that the majority of client complaints received by the Legal Ombudsman each year



relate to poor communication. As Countrywide Legacy encourages proactive and easy to understand communication with clients and provides straightforward mechanisms for this; adopting Countrywide will help to keep clients happy and avoid potential complaints.

Countrywide Legacy guides the fee earner through the drafting of your client's legal documents in a seamless manner. Not only does this help with retaining clients and keep your clients coming back to you – and referring their friends and family – time after time. Countrywide also offers support services giving you the option to outsource elements of work that you might not want to do – or may not have the resources to do in-house, whilst still leaving you firmly in the driving seat with the client.

## Trusted solutions

The templates and clauses held within Countrywide Legacy have been developed through the combination of practical client experience gained over many years and the assistance of leading Barristers from Chambers in Birmingham and London.

Our trusts are written in 'plain English' making it easier for clients to understand and easier for your fee earners to guide the client to the right course of action for them rather than clients being baffled by jargon and legalese. The use of clear and simple language also assist fee earners in avoiding any mistakes that could result in a costly professional negligence claim.